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CORRECT ANSWER SOLVED BY HADI
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(Final Term Past Paper)



MADE AND SOLVED BY TEAM HADI

WARNING: Team HADI is not responsible for any mistake or wrong answer. All students reading and using this document may check and confirm the answers at their own.



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Best of luck!

مہربانی کر کے میری امی جان کے لیے دعا کر دینا اُن کی ۲۰۲۱ میں وافات ہوگی تھی، شکریہ (ہادی)

Question # 2 of 10 (Start time: 12:48:57 AM, 02 February 2023)

Total Marks: 1

If you support the idea that conflict should be eliminated, you are supporting which of the following views of conflict?

Select the correct option

<input type="radio"/>	The interactionist view
<input checked="" type="radio"/>	The traditional view
<input type="radio"/>	The human relations view
<input type="radio"/>	The positivistic view

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Question # 6 of 10 (Start time: 10:27:37 PM, 02 February 2023)

Total Marks: 1

Adil wants to get credit from the bank but bank can not approve credit to him because of past slow pay record. The bank manager and Adil meet and agree on a win-win solution that meets the need of both parties by involving a guarantee that will ensure payment if not made within prescribed period. This is an example of

Select the correct option

<input checked="" type="radio"/>	Integrative negotiation
<input type="radio"/>	Compromising intention
<input type="radio"/>	Distributive negotiation
<input type="radio"/>	Accommodating intention

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Question # 6 of 10 (Start time: 12:52:25 AM, 02 February 2023)

Total Marks:

Which of the following can be defined as a loss in performance due to low leader expectations?

Select the correct option

- | | |
|----------------------------------|----------------|
| <input type="radio"/> | Marshal effect |
| <input type="radio"/> | Galatea effect |
| <input checked="" type="radio"/> | Golem effect |
| <input type="radio"/> | Halo effect |



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Question # 9 of 10 (Start time: 12:55:08 AM, 02 February 2023)

Total Marks: 1

The management of Chanab Corporation discovers that its market is clearly divided between very different types of clients, with different support needs. To respond to this market diversity, management will probably choose to which of the following type of departmentalization?

Select the correct option

<input checked="" type="radio"/>	Customer
<input type="radio"/>	Matrix
<input type="radio"/>	Support
<input type="radio"/>	Requirements

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Question # 8 of 10 (Start time: 10:29:37 PM, 02 February 2023)

Total Marks: 1

ALL of the following are dysfunctional aspects of culture EXCEPT:

Select the correct option

<input type="radio"/>	Barriers to Change
<input checked="" type="radio"/>	Barriers to Technology
<input type="radio"/>	Barriers to Diversity
<input type="radio"/>	Barriers to Acquisition and Mergers

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Question # 5 of 10 (Start time: 10:26:45 PM, 02 February 2023)

Total Marks: 1

For task conflict to be productive, it should be:

Select the correct option

<input type="radio"/>	Kept at moderate levels
<input checked="" type="radio"/>	Kept at low-to-moderate levels
<input type="radio"/>	Kept at low to high
<input type="radio"/>	Kept high to low

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Question # 1 of 10 (Start time: 12:47:33 AM, 02 February 2023)

Total Marks: 1

Sulaman is working in the production department where his supervisor has restructured the jobs. He is afraid that his job may be in risk and he may be laid off. Which of the following is the source of Sulaman's resistance?

Select the correct option

<input type="radio"/>	Habit
<input checked="" type="radio"/>	Security
<input type="radio"/>	Economic factors
<input type="radio"/>	Group inertia



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Question # 2 of 10 (Start time: 06:00:11 PM, 25 January 2023)

Total Marks: 1

_____ decision making is an organized, exacting, data-driven process.

Select the correct option

<input type="radio"/>	Non-programmed
<input type="radio"/>	Intuitive
<input type="radio"/>	Programmed
<input checked="" type="radio"/>	Systematic

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Question # 6 of 10 (Start time: 06:49:03 PM, 26 January 2023)

Total Marks: 1

Which of the following is NOT an example of common stereotyping?

Select the correct option

<input type="radio"/>	Politics
<input type="radio"/>	Nationality
<input checked="" type="radio"/>	Perceptual
<input type="radio"/>	Age

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Question # 7 of 10 (Start time: 06:39:49 PM, 26 January 2023)

Total Marks: 1

A team that never meets face to face, yet members collaborate using computer networks, software, and file sharing are referred to as a:

Select the correct option

<input checked="" type="radio"/>	Virtual team
<input type="radio"/>	Task team
<input type="radio"/>	Management team
<input type="radio"/>	Work team

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Question # 1 of 10 (Start time: 06:47:18 PM, 26 January 2023)

Total Marks:

After which stage of group development, a group forms a common set of expectations of member behaviors?

Select the correct option

<input type="radio"/>
<input type="radio"/>
<input checked="" type="radio"/>
<input type="radio"/>

Forming

Maturation

Norming

Storming

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Question # 6 of 10 (Start time: 06:57:44 PM, 26 January 2023)

Total Marks: 1

The organizations offer employee stock ownership programs to gain which of the following benefit?

Select the correct option

<input type="radio"/>	Reducing stress
<input type="radio"/>	Increasing employee satisfaction
<input checked="" type="radio"/>	Increasing productivity
<input type="radio"/>	Reducing salaries

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Question # 3 of 10 (Start time: 12:49:33 AM, 02 February 2023)

Total Marks: 1

In which of the following career stage; an individual gets his first job, gets accepted by his peers, learns in this job, and also gains the first tangible evidence of success or failure?

Select the correct option

<input type="radio"/>	Maintenance stage
<input checked="" type="radio"/>	Establishment stage
<input type="radio"/>	Exploration stage
<input type="radio"/>	Growth stage

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Question # 2 of 10 (Start time: 06:28:07 PM, 25 January 2023)

Total Marks: 1

Reactive and protective behaviors designed to avoid action, blame, or change are termed as:

Select the correct option

☐

Political behaviors

☐

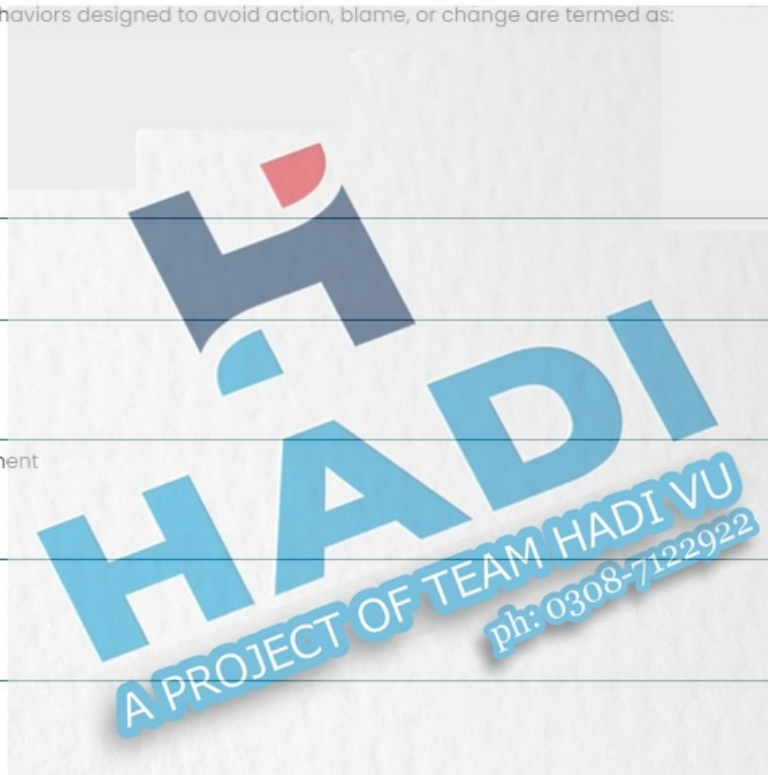
Impression management

☐

Protectionism

☒

Defensive behaviors



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Question # 3 of 10 (Start time: 06:47:57 PM, 26 January 2023)

Total Marks: 1

Which of the following theory says that "specific and difficult goals, with feedback lead to higher performance"?

Select the correct option

<input type="radio"/>	Expectancy theory
<input checked="" type="radio"/>	Goal-setting theory
<input type="radio"/>	Reinforcement theory
<input type="radio"/>	Equity theory

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Question # 7 of 10 (Start time: 06:50:00 PM, 26 January 2023)

Total Marks: 1

The rational decision-making approach assumes decision makers:

Select the correct option

☐

Are objective

☒

Have complete information

☐

Possess all of the above

☐

Are systematic in their approach to decisions

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Question # 5 of 10 (Start time: 06:38:58 PM, 26 January 2023)

Total Marks:

A group consisting of co-workers working together to complete a specific project is known as:

Select the correct option

- | | |
|----------------------------------|------------------|
| <input type="radio"/> | Interest Group |
| <input checked="" type="radio"/> | Task Group |
| <input type="radio"/> | Command Group |
| <input type="radio"/> | Friendship Group |

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Question # 3 of 10 (Start time: 06:56:16 PM, 26 January 2023)

Total Marks: 1

What sort of goals does Management By Objectives (MBO) emphasize?

Select the correct option

<input type="radio"/>	Achievable, controllable and profitable
<input type="radio"/>	Hierarchical, attainable and effective
<input type="radio"/>	Challenging, emotional and constructive
<input checked="" type="radio"/>	Tangible, verifiable and measurable

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Question # 10 of 10 (Start time: 06:32:30 PM, 25 January 2023)

Total Marks: 1

Asifa telephones her mother to inform that she will come late from college because of late practical. In this communication process, telephone is the:

Select the correct option

<input type="radio"/>	Message
<input type="radio"/>	Decoder
<input checked="" type="radio"/>	Medium
<input type="radio"/>	Receiver

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Question # 10 of 10 (Start time: 06:51:58 PM, 26 January 2023)

Total Marks: 1

Which of the following leadership is based on leaders' shifting the values, beliefs and needs of their followers?

Select the correct option

<input type="radio"/>	Transactional leadership
<input checked="" type="radio"/>	Transformational leadership
<input type="radio"/>	Charismatic leadership
<input type="radio"/>	Visionary leadership

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Question # 1 of 10 (Start time: 10:21:08 PM, 02 February 2023)

Total Marks: 1

Proctor & Gamble departmentalizes by Tide, Pampers, Charmin, and Pringles. This is an example of which of the following type of departmentalization?

Select the correct option

<input type="radio"/>	Function
<input type="radio"/>	Geography
<input type="radio"/>	Interest
<input checked="" type="radio"/>	Product

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Question # 5 of 10 (Start time: 06:57:10 PM, 26 January 2023)

Total Marks: 1

Rater Errors comprised of the following EXCEPT:

Select the correct option

<input type="radio"/>	Leniency
<input type="radio"/>	Mis-perception
<input checked="" type="radio"/>	Harshness
<input type="radio"/>	Central Tendency

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Question # 9 of 10 (Start time: 06:31:34 PM, 25 January 2023)

Total Marks: 1

Gut feeling, high uncertainty level, time constraint and little precedent are characteristics of which decision making model?

Select the correct option

<input type="radio"/>	Bounded rationality
<input type="radio"/>	All of the given options
<input type="radio"/>	Rational decision making
<input checked="" type="radio"/>	Intuitive decision making

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Question # 8 of 10 (Start time: 06:59:16 PM, 26 January 2023)

Total Marks:

The most important aspect of power is probably that it:

Select the correct option

☐

Is counterproductive

☒

Is a function of dependency

☐

Tends to corrupt people

☐

Involves control

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Question # 9 of 10 (Start time: 06:59:40 PM, 26 January 2023)

Total Marks:

A set of expected behaviors attributed to someone occupying a given position in a social unit is known as:

Select the correct option

<input type="radio"/>	Status
<input type="radio"/>	Norm
<input type="radio"/>	Task
<input checked="" type="radio"/>	Role

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Question # 7 of 10 (Start time: 06:58:08 PM, 26 January 2023)

Total Marks: 1

Alia has just presented her paper and has done a really good job. Why should you not want to present your own paper directly after she does?

Select the correct option

☐

To avoid the halo effect

☐

To avoid the projection effect

☒

To avoid the contrast effect

☐

To avoid the stereotyping effect

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Question # 10 of 10 (Start time: 07:05:09 PM, 26 January 2023)

Total Marks: 1

A situation in which group forces for conformity and discourage the group from critically appraises the unusual views is known as:

Select the correct option

<input type="radio"/>	Group shift
<input type="radio"/>	None of given
<input checked="" type="radio"/>	Group think
<input type="radio"/>	Cohesiveness

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Question # 6 of 10 (Start time: 07:10:42 PM, 26 January 2023)

Total Marks: 1

The cognitive process through which an individual selects, organizes but misinterprets environmental stimuli is known as_____

Select the correct option

<input type="radio"/>	Perception
<input type="radio"/>	Selective Perception
<input type="radio"/>	Projection
<input checked="" type="radio"/>	Mis-Perception

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Question # 3 of 10 (Start time: 10:24:27 PM, 02 February 2023)

Total Marks: 1

Stabilizing a change intervention by balancing the driving and restraining forces refers to:

Select the correct option

<input type="radio"/>	None of the given
<input type="radio"/>	Movement
<input type="radio"/>	Unfreezing
<input checked="" type="radio"/>	Refreezing

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Question # 5 of 10 (Start time: 06:29:26 PM, 25 January 2023)

Total Marks: 1

The process by which individuals organize and interpret their sensory impressions in order to give meaning to their environment is called:

Select the correct option

<input checked="" type="radio"/>	Perception
<input type="radio"/>	Interpretation
<input type="radio"/>	Social verification
<input type="radio"/>	Environmental analysis

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Question # 7 of 10 (Start time: 06:02:29 PM, 25 January 2023)

Total Marks: 1

A situation in which group forces for conformity and discourage the group from critically appraising the unusual views is known as:

Select the correct option

<input type="radio"/>	Cohesiveness
<input type="radio"/>	Group shift
<input checked="" type="radio"/>	Group think
<input type="radio"/>	None of given

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Question # 3 of 10 (Start time: 06:00:57 PM, 25 January 2023)

Total Marks: 1

The job design strategy in which employees are exposed to a variety of tasks as they move from one job to another job is known as:

Select the correct option

<input checked="" type="radio"/>	Job Rotation
<input type="radio"/>	Job Involvement
<input type="radio"/>	Job Enlargement
<input type="radio"/>	Job Enrichment

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Question # 4 of 10 (Start time: 06:56:45 PM, 26 January 2023)

Total Marks: 1

A situation in which group forces for conformity and discourage the group from critically appraises the unusual views is known as:

Select the correct option

<input type="radio"/>	None of given
<input checked="" type="radio"/>	Group think
<input type="radio"/>	Group shift
<input type="radio"/>	Cohesiveness

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